The FAA's Small Business
Development Program Group has a
small business database
"Source-Net," which is accessible to
persons that are seeking small
business sources of supply.



Small Business Development Program Group



"BUILDING LONG-TERM
BUSINESS RELATIONSHIPS
AND BROADENING OUR
CONTRACTOR BASE"

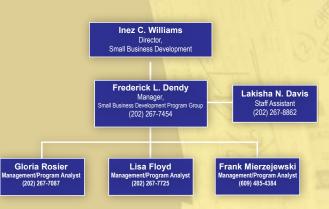
To register in source-net, go to the following web site:

SOURCE-NET

http://www.sbo.faa.gov

Jan. 2010

### WHO WE ARE



### RESPONSIBILITIES

The Small Business Development Program Group is responsible for:

- FAA's policy and program on the utilization of small businesses, women-owned small businesses, small businesses owned and controlled by socially and economically disadvantaged individuals, and businesses owned and controlled by service disabled veterans
- Establishing mechanisms for monitoring and evaluating the effectiveness of the small business program; and
- Ensuring FAA-wide implementation and accomplishment of small business program objectives.

### GOALS

Annual direct contract and subcontracting goals are established for small businesses, small businesses owned and controlled by socially and economically disadvantaged individuals, women-owned small businesses, and service-disabled veteran-owned small businesses.

### COUNSELING

The Small Business Development Program Group counsels firms on how to market their services or products to the FAA and assist firms in resolving pre-award and post-award issues. The Small Business Development Program Group provides procurement guidance to agency procurement decision makers.

### **OUTREACH PROGRAMS**

Small business forums are conducted to keep the small business community abreast of pending changes to the FAA's Acquisition Management System policy/guidance and to provide an avenue for open dialog between the FAA and industry. Such forums include:

- Expositions/Marketplaces
- Workshops
- Conferences
- Seminars
- Symposiums

# PUBLICATIONS ON THE INTERNET

http://www.faa.gov/library

- Reports, Publications, & Documents
- National Airspace System (NAS)
- NAS Architecture Products
- Policy and Planning Publications

# **CONTRACTING OPPORTUNITIES**

To receive notification of contracting opportunities go to the following Web site address: <a href="http://faaco.faa.gov">http://faaco.faa.gov</a> Click on "E-mail Subscription" and fill in the required blocks and then press "Subscribe."

### **PROCUREMENT METHODS**

- Unrestricted competitive procurements
- Competitive set-asides to small businesses
- Competitive set-asides to very small businesses
- Competitive set-asides to small businesses owned and controlled by socially and economically disadvantaged individuals that are 8(a) certified and service-disabled veteran-owned businesses.
- Mentor-Protégé agreements
- Subcontracting with small businesses, small disadvantaged businesses, women-owned small businesses, and service-disabled veteran-owned businesses
- GSA/Federal Supply Schedule purchases
- Single Source procurements
- · Noncompetitive awards to 8(a) certified firms
- Noncompetitive awards to service-disabled veteran-owned businesses

### **AVAILABLE DOCUMENTS**

- FAA Small Business Policy Statement
- FAA Procurement Forecast
- FAA Organization Charts
- DOT Marketing Packages
- · Glossary of Acronyms
- FAA Mentor-Protégé Program Guide
- C.O. Phone Listing & E-mail Addresses
- General Program Manager points of contact

## FAA SMALL BUSINESS LIAISON REPRESENTATIVES

#### **WASHINGTON HEADQUARTERS**

Inez C. Williams (Director) (202) 267-8862 inez.williams@faa.gov
Frederick Dendy (Manager) (202) 267-7454 fred.dendy@faa.gov
Lisa Floyd (202) 267-7725 lisa.floyd@faa.gov
Gloria Rosier (202) 267-7087 gloria.rosier@faa.gov
Lakisha Davis (202) 267 8862 lakisha.davis@faa.gov
Frank Mierzejewski\* (609) 485-4384 frank.mierzejewski@faa.gov

# WILLIAM J. HUGHES TECHNICAL CTR. (Atlantic City, New Jersey)

\* Mr. Mierzejewski is physically located at the William J. Hughes Technical Center

### SMALL BUSINESS INNOVATION RESEARCH

Deborah M. Germak (609)485-9862 deborah.germak@faa.gov

# MIKE MONRONEY AERONAUTICAL CTR. (Oklahoma City, Oklahoma)

Gerald Lewis (405)954-7704 gerald.a.lewis@faa.gov

### EASTERN SERVICE AREA

Maine (ME), New Hampshire (NH),
Massachusetts (MA), New York (NY),
Pennsylvania (PA), Connecticut (CT), Rhode
Island (RI), Delaware (DE), New Jersey (NJ),
Maryland (MD), West Virginia (WV), Virginia
(VA), Kentucky (KY), Tennessee (TN), North
Carolina (NC), South Carolina (SC), Georgia
(GA), Alabama (AL), Mississippi (MS), Florida
(FL), Virgin Islands (Saint Croix, Saint Thomas)
(Eastern Service Area Headquartered in: Atlanta,
Georgia)

### Boston, Massachusetts Office

Kevin Hart (781) 238-7660 kevin.hart@faa.gov

New York Office

Maria Rosu (718) 553-3084 maria.rosu@faa.gov

Atlanta, Georgia Office

Phyllis Thames (404) 305-5016 phyllis.thames@faa.gov

### **CENTRAL SERVICE AREA**

North Dakota (ND), South Dakota (SD), Minnesota (MN), Wisconsin (WI), Michigan (MI), Illinois (IL), Indiana (IN), Ohio (OH), Nebraska (NE), Iowa (IA), Kansas (KS), Missouri (MO), New Mexico (NM), Oklahoma (OK), Texas (TX), Arkansas (AR), Louisiana (LA) (Central Service Area Headquartered in: Ft. Worth, Texas)

- Kansas City, Missouri Office
   C.O. Shepard (816) 329-3118 c.o.shepard@faa.gov
- Chicago, Illinois Office
   Glen Timmerman (847)294-7166 glen.timmerman@faa.gov
- Ft. Worth, Texas Office
   Janice Wheeler (817)222-4333 janice.m.wheeler@faa.gov

### WESTERN SERVICE AREA

Alaska (AK), Washington (WA), Idaho (ID), Oregon (OR), Utah (UT), Montana (MT) Wyoming (WY), Colorado (CO), California (CA), Nevada (NV), Arizona (AZ), Hawaii (HI), Samoa, Guam

(Western Service Area Headquartered in: Seattle, Washington)

- Anchorage, Alaska Office

  Karla Shaw (907) 271-5859 karla.shaw@faa.gov
- Seattle, Washington Office
   Michael Todd (425) 227-1179 michael.r.todd@faa.gov
- Los Angeles, California Office
   Barbara "BJ" Fisher (310) 725-7550 bj.fisher@faa.gov

#### **REGIONS/CENTER -**

To obtain more information regarding the Regions and Center go to: http://www.faa.gov/about\_org/headquarters\_office/arc/ro\_center/

To obtain more information regarding the William J. Hughes Technical Center go to: http://www.tc.faa\_gov

## **Disadvantaged Business Enterprise (DBE) Program**

**Grants funded pursuant to FAA's Airport and Airway Improvement Act.** 

Michael D. Freilich Director, DBE Compliance (310) 725-3943

Nancy Strine DOT/OSDBU Manager, Financial Assistance Program (202) 366-5343 or 1-800-532-1169



### **Federal Aviation Administration**

Small Business Development Program Group 800 Independence Ave., SW. Rm. 715 Washington, D.C. 20591 http://www.sbo.faa.gov

voice (202) 267-8862 • fax (202) 493-4380